



Xactly Transform

# ADVISORY SERVICE

## Drive Revenue Outcomes With Xactly Experts

### Unite Revenue Functions to Create Predictability, Profitability, and Resiliency

Digital transformation and innovation are a priority for modern businesses, especially when it comes to revenue operations. Decisions need to be made faster and in a more data-informed manner to maximize business outcomes. It's time for a new playbook in the face of continuous market disruption.

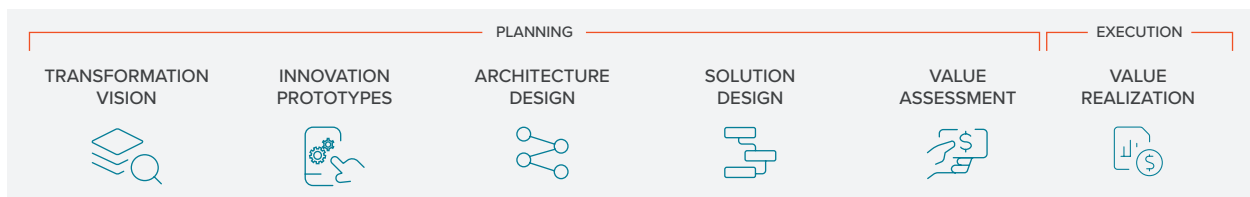
Xactly's complimentary revenue transformation service, Xactly Transform, delivers the expertise you need to unlock new revenue opportunities from your sales operations. Through facilitated workshops organizations can better understand where they stand and which levers to pull to make strategic adjustments to drive resilient, profitable, and predictable revenue.

### Align Your Front And Back Office Teams

- ▶ **EXECUTIVES** Align your executive priorities with the Go-To-Market strategy. Define the key business outcomes and develop a revenue playbook with transformation vision workshops.
- ▶ **LINE OF BUSINESS LEADERS** Design and optimize your future state with a prototyping workshop. Uncover process improvements and develop a transformation roadmap with a solution design engagement.
- ▶ **IT LEADERS** Map out the transformation processes with an architecture design workshop to compliment your organization's technology ecosystem.
- ▶ **FINANCE LEADERS** Establish the business case for the transformation and ensure return on investment through value assessment and continuous value realization engagements.

### Accelerate Your Transformation

By combining world-class technology with deep domain expertise, Xactly Transform helps organizations create revenue engines to power growth now and in the future. Workshops are tailored to your unique business needs and desired revenue outcomes.



Equip your organization with the tools it needs to stay competitive, facilitate growth, and optimize strategy.

### Get Started With Your Revenue Transformation Today

Visit [www.xactlycorp.com](http://www.xactlycorp.com) or call 1.866.GO.XACTLY



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